### MCDERMOTT



2025 Annual Business Plan

### **DISCLOSURES**



### **Forward-Looking Statements**

McDermott cautions that statements in this presentation which are forward-looking, and provide other than historical information, involve risks, contingencies, and uncertainties. Although we believe that the expectations reflected in those forward-looking statements are reasonable, we can give no assurance that those expectations will prove to have been correct. Those statements are made by using various underlying assumptions and are subject to numerous risks, contingencies, and uncertainties, including, among others: negotiations with third parties; regulatory and other approvals; adverse changes in the markets in which McDermott operates or credit or capital markets; the inability of McDermott to execute on contracts in backlog successfully; changes in project design or schedules; the availability of qualified personnel; changes in the terms, scope or timing of contracts; actions by lenders, other creditors, customers, and other business counterparties of McDermott; and adverse outcomes in legal or other dispute resolution proceedings. If one or more of these risks materialize, or if underlying assumptions prove incorrect, actual results may vary materially from those expected. You should not place undue reliance on forward-looking statements. This presentation reflects the views of McDermott's management as of the date hereof. Except to the extent required by applicable law, McDermott undertakes no obligation to update or revise any forward-looking statement.

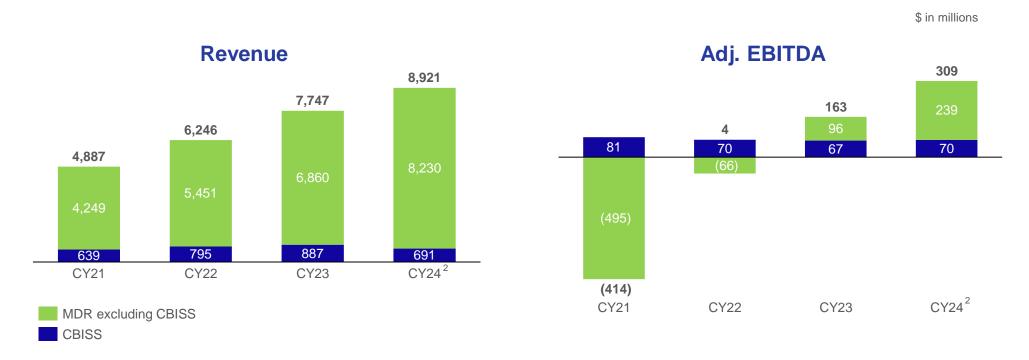
#### **Non-GAAP Disclosures**

This presentation includes several "non-GAAP" financial measures. McDermott reports its financial results in accordance with U.S. generally accepted accounting principles, but McDermott believes that certain non-GAAP financial measures provide useful supplemental information to investors regarding the underlying business trends and performance of its ongoing operations and are useful for period-over-period comparisons of those operations. These non-GAAP financial measures should be considered as supplemental to, and not as a substitute for or superior to, financial measures prepared in accordance with GAAP.





- Adjusted EBITDA ~\$309 million¹, highest profitability in five years; improved cash flow from operations ~\$227 million¹
- New awards ~\$7.5 billion, demonstrating continued customer confidence in our business resulting in a healthy backlog at the year end of ~\$17.7 billion at a gross profit margin of 9.3%



### ...underpinned by strategic initiatives completed during 2024.



- Refinancing of credit facilities and settlement of Reficar litigation in Q1'24; settlement of Baystar litigation in Q2'24
- Divestment of CB&I Storage Solutions ("CBISS"), contributing towards strengthening the balance sheet
- Conversion of Series A preferred shares to common equity simplifying the capital structure
- Stepped into the lead role on Golden Pass project with the exit of the previous lead contractor
- Improved overall backlog profile:
  - Projects awarded post change in executive leadership in Q1'22 under the new bidding strategy represents 63% of backlog
  - Negotiated better terms on some of the key contracts (profit, cash flow, LC) in the remaining 37% i.e. projects awarded prior to Q1'22 ("Legacy backlog")
- Continued optimization of overhead cost structure contributing to bottom line



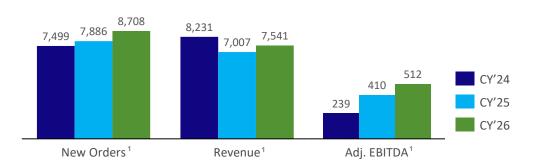
# Momentum from past three years establishes a foundation for solid profitability and positive cash flow for 2025 and beyond

- Continued focus on selective bidding, project execution, cost management, and customer engagement resulting in improvement of backlog health, with newer backlog at much improved profit margin and risk managed contract structure
- Positioning for long term growth with new awards ~\$7.9 billion, revenue \$7.0 billion, and adjusted
   EBITDA ~\$410.0 million; Adj EBITDA margin ~6% in 2025
- Continued focus on liquidity
  - Management of LC constraints through customer negotiations, expansion of bilateral facilities, and efficient roll-offs for completed projects
  - Discipline around cash management to continue stabilizing vendor base and driving project progress
- Successful launch of new projects in the portfolio such as ADNOC Offshore Umm Shaif LTDP 2, NFE
   Phase 2 Pipelines, and Golden Pass new work scope

### MDR Financial Summary 2024 – 2026



\$ in millions



CY'24 E<sup>2</sup>

8,921 238

> 295 309

3.5%

227

287

(474)

571

(1,955)

8,399

17,746

99

| Revenue                    |
|----------------------------|
| <b>Gross Profit</b>        |
| Operating Income           |
| Adj EBITDA                 |
| Adj. EBITDA % of Revenue   |
|                            |
| CFOA                       |
| CFIA                       |
| CFFA                       |
|                            |
| <b>Net Working Capital</b> |
| Available Global Cash      |
|                            |
| New Orders                 |
| Backlog                    |
| <b>3</b>                   |
| Canex                      |

| CY'24 E <sup>1</sup> | CY'25 F <sup>1</sup> | CY'26 F <sup>1</sup> |
|----------------------|----------------------|----------------------|
| 8,231                | 7,007                | 7,541                |
| 146                  | 511                  | 630                  |
| 250                  | 262                  | 375                  |
| 239                  | 410                  | 512                  |
| 2.9%                 | 5.9%                 | 6.8%                 |
|                      |                      |                      |
| 162                  | 28                   | 240                  |
| 300                  | (106)                | (64)                 |
| (474)                | (21)                 | (22)                 |
|                      |                      |                      |
| (1,955)              | (1,792)              | (1,767)              |
| 571                  | 425                  | 427                  |
|                      |                      |                      |
| 7,499                | 7,886                | 8,708                |
| 17,746               | 18,624               | 19,791               |
|                      |                      |                      |
| 86                   | 106                  | 64                   |

#### 1. Financials exclude CBISS

### **Highlights**

#### CY'24

- Strong profitability driven by improving project execution across all business lines, successful
  cost savings, and continued evolution of project backlog with completion of several loss
  projects
- Positive cash flows driven by advance billings from newer portfolio and vendor management
- Strengthened balance sheet position with the divestment of CBISS
- Order intake across all business lines with a healthy mix of hybrid and lump sum contracts; Legacy backlog is 37%

#### CY'25

- Greater than 80% of revenue is from backlog projects
- Profitability driven by sizable increase in share of higher profit projects and managed risk projects in CY'25, resulting in increase in current 3% EBITDA to 6% in CY'25
- Positive cash flows from settlement of unapproved change orders and profitability from newer portfolio, partially offset by unwinding of advance billings
- Order intake across all business lines with the continuing push towards hybrid contracting;
   Legacy backlog expected to be 22% by the end of the year

#### **CY'26**

- Profitability reflecting higher margin in recently booked and prospective awards across the portfolio
- Positive free cash flow delivered by the business since combination in 2018 driven by improved profit margins and contractual terms

Financials, other than balance sheet items, include estimated actuals results of CBISS for the eleven months until divestment

### Hydrocarbon super cycle and shift to clean energy propelling our business in 2025



2024 ended with ~\$17.7 billion of backlog; 2025 outlook is positive with major project awards across all business lines

#### **Low Carbon Solutions (LCS)**

- Growth driven by global energy autonomy and the transition to low carbon production
- Focus on leveraging our assets and experience high voltage substations for offshore wind developments fabricated in our Batam and Dubai yards
- Low carbon, often modularized, LNG, leveraging our construction expertise in the US and our fabrication facilities in Qingdao and Batam.

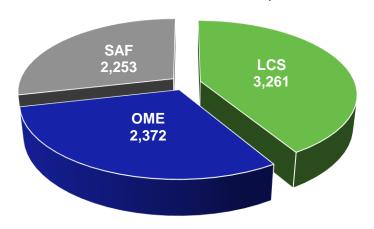
#### Offshore Middle East (OME)

- Saudi Arabia, Qatar, and United Arab Emirates continue to be the three most significant energy markets in the world and regional customers have demonstrated resilience through the economic cycle
- Portfolio diversification through adding ADNOC as a key customer, built where possible on our Pre-FEED to EPC 'build local' delivery model
- The Qatar super cycle will continue, and we are uniquely positioned with our Ras Laffan Yard and captive fabrication facilities in Batam and Qingdao

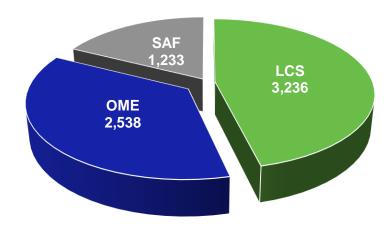
#### Subsea & Floating Facilities (SAF)

- Energy autonomy, in both gas and oil, will see an upturn in fixed and floating developments in Australasia, allowing us to leverage our advantageously positioned yards and marine assets
- Discovery of large reserves in the Americas (Guyana/ Trinidad & Tobago) and West Africa will broaden our geographic portfolio

### 2025 New Orders \$7.9 billion



### 2025 Revenue \$7.0 billion

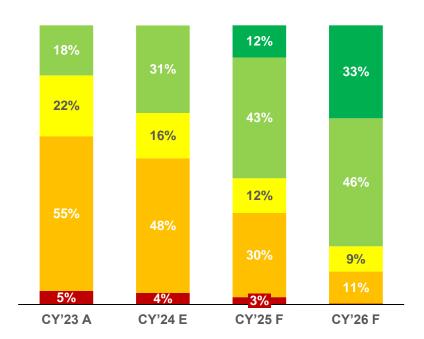


# Revenue and backlog mix continue to reflect risk mitigated contracting model and focus on improving and liquidating legacy backlog





% of Total Revenue



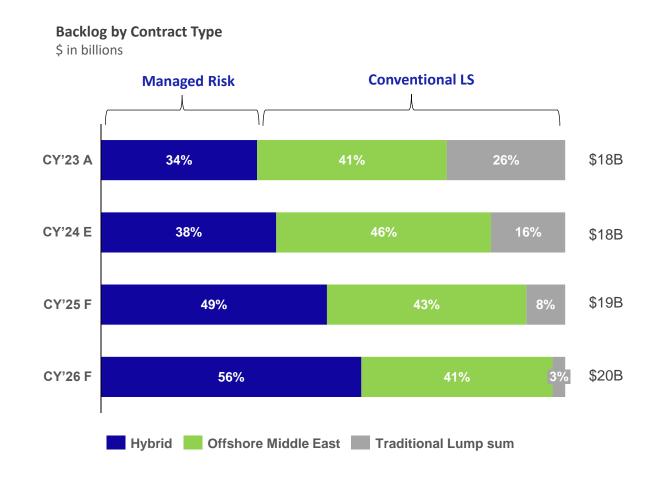
Loss Projects

Backlog Projects PGP < 5%

Backlog Projects PGP 5% - 8%

Backlog Projects PGP > 8%

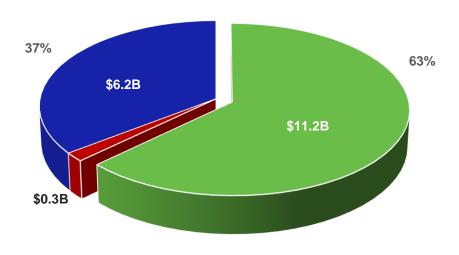
Prospective Projects



# Focus continues to be on growth of healthy backlog while progressing and improving our legacy portfolio



Q4'24 Estimated Backlog \$17.7B



- New portfolio<sup>1</sup>
- Legacy portfolio<sup>2</sup>- loss projects
- Legacy portfolio other

- With the change in executive leadership in Q1'22, there was a focus on selective bidding and customer engagement. This drove the build up of the new healthy portfolio
  - Such new portfolio projects represent 63% of current backlog, at an average of 12% gross profit margin
- As the legacy portfolio i.e. projects awarded prior to Q1'22, continues to be executed, multiple efforts are ongoing to address the remaining risks
  - Some of the key projects have been restructured with improved terms on profitability, cash flow and LC terms
  - Continuous improvement on project execution
  - High levels of customer engagement and alignment on hybrid projects
  - Focus efforts on closing out loss projects, loss projects make up ~2% of current backlog

<sup>1.</sup> New portfolio represents all projects awarded after the current executive leadership assumed charge in Q1'22

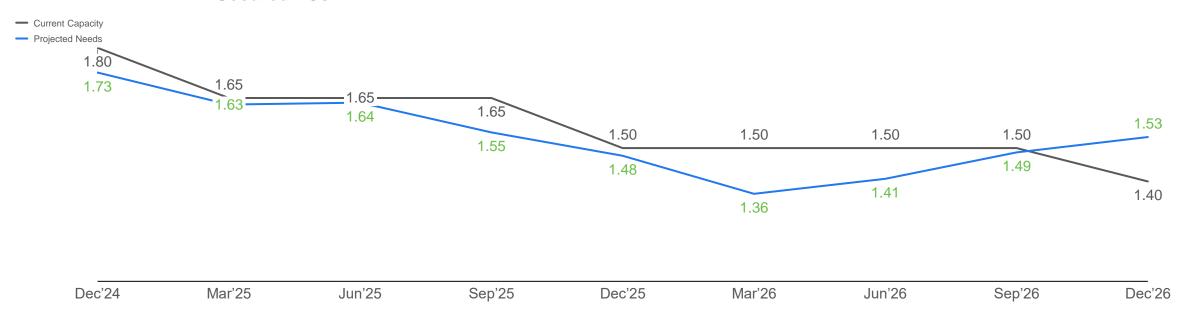
<sup>2.</sup> Legacy portfolio represents all projects awarded prior to Q1'22

# LC capacity constrained, but pathway exists to manage 2025; continuing to manage the go-get for late 2026



\$ in billions





### Multiple workstreams in progress to manage capacity constraints

- Negotiate lower LC requirements for new awards
- Negotiate with customers for timely roll-offs
- Bilat capacity in the Middle East, Asia and other regions

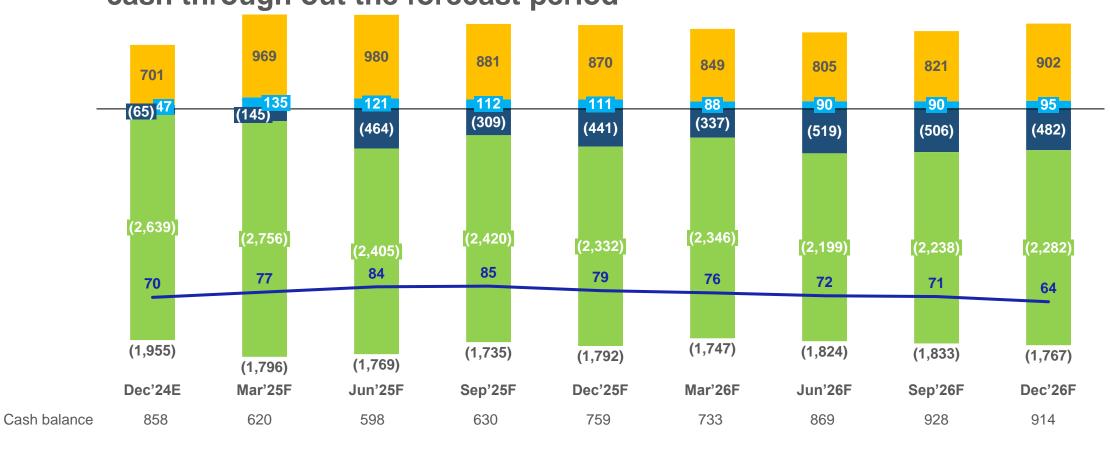
#### **Recent achievements**

- Increased bilateral capacity to support Qatari projects and upcoming SAF projects
- ✓ Successfully negotiated lower LC on multiple projects, average LC usage during 2024 less than 5% of new orders, a significant improvement from prior years when the default LC requirement was 10%

# Net Working Capital stabilizing over time with improvement in DPO and cash through out the forecast period



\$ in millions



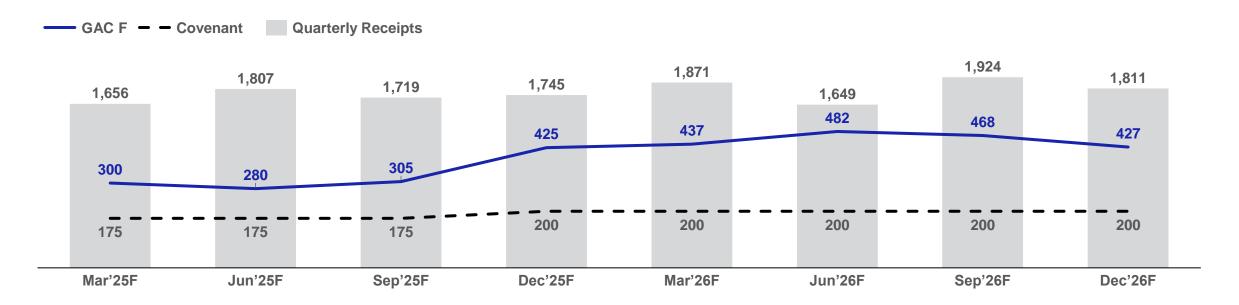


- Increase in advance billings from new awards and settlement of change orders during CY'25 CY'26
- Vendor pressure expected to continue through Q3'25 driven by procurement and marine activities on some key projects; Improvement from Q4'25 with expected settlement of change orders
- Net working capital ('NWC') excludes cash Cash balance builds up progressively through CY'25 and is expected to be ~\$0.9B by end of CY'26. There is flexibility to reduce NWC from Q4'25 onwards with the higher levels of cash, but above is considered acceptable NWC range

# Globally available cash stabilizing in late 2025, further improving over time with change order resolutions and EBITDA improvement



\$ in millions



### **Highlights**

- Globally available cash ("GAC") above covenants driven by improved profitability, new awards, and forecasted settlement of change orders
- Cash balance increases over time while stabilizing accounts payable position



# **Appendix**



### 2025: Profitability and cash flow changes from prior budget





**Progress / Milestone** 

improvements in CY25

ABP'25 CFOA

Acceleration on

SAF and LCS

collections to CY'24

**ABP'24**<sup>1</sup>

**CFOA** 

# 2025: Building on the three years of solid performance, expecting stronger profitability and positive cash flows



\$ in millions

|                          | CY'24 E | Q1'25 F | Q2'25 F | Q3'25 F | Q4'25 F | CY'25 F |
|--------------------------|---------|---------|---------|---------|---------|---------|
| Revenue                  | 8,231   | 1,552   | 1,494   | 1,881   | 2,080   | 7,007   |
| Gross Profit             | 146     | 60      | 116     | 165     | 170     | 511     |
| Operating Income         | 250     | -       | 58      | 109     | 95      | 262     |
| Adj EBITDA <sup>1</sup>  | 239     | 36      | 93      | 141     | 140     | 410     |
| Adj. EBITDA % of Revenue | 2.9%    | 2.3%    | 6.2%    | 7.5%    | 6.7%    | 5.9%    |
|                          |         |         |         |         |         |         |
| CFOA                     | 162     | (189)   | 3 10    | 53      | 153     | 28      |
| - Non- JV                | 177     | (191)   | 6       | 97      | 144     | 56      |
| - JV                     | (16)    | 2       | 4       | (44)    | 10      | (28)    |
| CFIA                     | 300     | (45)    | (26)    | (16)    | (18)    | (106)   |
| CFFA                     | (486)   | (4)     | (5)     | (5)     | (5)     | (21)    |
| Net Working Capital      | (1,955) | (1,796) | (1,769) | (1,735) | (1,792) | (1,792) |
| Available Global Cash    | 571     | 300     | 280     | 305     | 425     | 425     |
| New Orders               | 7,499   | 205     | 4,287   | 2,734   | 660     | 7,886   |
| Backlog                  | 17,746  | 16,399  | 19,192  | 20,044  | 18,624  | 18,624  |
| Capex                    | 86      | 45      | 26      | 16      | 18      | 106     |
|                          |         |         |         |         |         |         |

### **Highlights**

- Revenue mainly driven by NFXP, Woodfibre, Golden Pass and Scarborough projects
- 2. Adj EBITDA driven by NFXP, QG COMP1, Golden Pass, Tennet HVDC and Shell Manatee. Lower EBITDA in Q1'25 is driven by lower activity levels and asset utilization. Profitability improves thereafter with increased asset utilization, along with increase in activities on newer projects
- 3. Cash stabilizing with positive cash flow from operations generated by the business during 2025. Lower CFOA largely a reflection of receipts accelerated from Q1'25 to Dec'24 with corresponding vendor payments occurring in Jan'25
- New Orders expected to be balanced across business lines

### **MDR Consolidated Balance Sheet**

Total liabilities and stockholders' equity



\$ in millions

| Assets                                           | Q3'24A  | Q4'24E  | Q1'25F  | Q2'25F  | Q3'25F  | Q4'25F  | Q4'26F |
|--------------------------------------------------|---------|---------|---------|---------|---------|---------|--------|
| Cash, cash equivalents and restricted cash       | 680     | 858     | 620     | 598     | 630     | 759     | 914    |
| Current assets                                   | 3,360   | 2,319   | 2,727   | 2,650   | 2,803   | 2,602   | 2,173  |
| Total current assets                             | 4,041   | 3,177   | 3,346   | 3,248   | 3,433   | 3,362   | 3,087  |
| Property, plant, and equipment, net              | 1,072   | 981     | 1,005   | 1,012   | 1,011   | 1,000   | 987    |
| Other Non-current assets                         | 1,173   | 1,150   | 1,135   | 1,119   | 1,104   | 1,088   | 1,026  |
| Total assets                                     | 6,286   | 5,308   | 5,486   | 5,380   | 5,548   | 5,449   | 5,099  |
| Liabilities, Mezzanine, and Stockholders' Equity |         |         |         |         |         |         |        |
| Current liabilities                              | 5,107   | 4,274   | 4,523   | 4,419   | 4,538   | 4,395   | 3,940  |
| Current portion of long-term debt                | 20      | 20      | 20      | 20      | 20      | 20      | 20     |
| Total current liabilities                        | 5,126   | 4,294   | 4,543   | 4,439   | 4,558   | 4,415   | 3,960  |
| Long-term debt                                   | 1,168   | 825     | 1 847   | 867     | 881     | 896     | 946    |
| Other non-current liabilities                    | 730     | 654     | 649     | 645     | 645     | 656     | 661    |
| Total liabilities                                | 7,024   | 5,773   | 6,039   | 5,952   | 6,084   | 5,966   | 5,567  |
| Preferred stock - Mezzanine equity               | 335     | 2 -     | -       | -       | -       | -       | -      |
| Stockholders' equity                             | 2,497   | 2,975   | 2,976   | 2,977   | 2,979   | 2,980   | 2,985  |
| Retained earnings                                | (3,482) | (3,282) | (3,371) | (3,391) | (3,357) | (3,339) | (3,295 |
| AOCI                                             | (75)    | (145)   | (145)   | (145)   | (145)   | (145)   | (145   |
| Noncontrolling Interest                          | (14)    | (13)    | (13)    | (13)    | (13)    | (13)    | (13)   |
| Total stockholders' equity                       | (1,074) | (465)   | (553)   | (572)   | (537)   | 3 (517) | (468   |

5,308

5,486

5,380

5,548

5,449

5,099

6,286

### **Highlights**

- Sale of CB&I Storage Solutions in Q4'24 allowed for payment on long-term debt
- Conversion of preference stock and sale of CB&I Storage Solutions substantially improved the balance sheet position by reducing negative equity by ~\$600M
- 3. Positive net income from Q3'25 onwards

### **MDR Consolidated Cashflow Statement**



\$ in millions

| Hig | hlig | hts |
|-----|------|-----|
|-----|------|-----|

- 1. Net income turning positive during second half of CY'25
- 2. Net income expected to improve by \$100M in CY'26 vs. CY'25
- 3. Asset impairment in Q4'25 relates to the expected sublet of remaining three floors of Houston office

|                                 | Q1'25F | Q2'25F | Q3'25F | Q4'25F | CY'25F | Q1'26F | Q2'26F | Q3'26F | Q4'26F | CY'26F |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net Income attributable to C/S  | (89)   | (20)   | 34     | 18     | (56)   | (2)    | 14     | 20     | 11     | 44     |
| DD&A                            | 21     | 19     | 17     | 16     | 73     | 15     | 19     | 19     | 23     | 77     |
| Intangible Amortization         | 14     | 14     | 14     | 14     | 57     | 14     | 14     | 14     | 14     | 57     |
| Debt Issuance Cost Amortization | 26     | 26     | 19     | 20     | 91     | 18     | 18     | 19     | 18     | 72     |
| Non-Cash Tax                    | (3)    | (3)    | 1      | 12     | 8      | (12)   | 12     | (5)    | 16     | 11     |
| Stock Compensation              | 1      | 1      | 1      | 1      | 5      | 1      | 1      | 1      | 1      | 5      |
| Equity Adj - Non-Cash Portion   | (0)    | (0)    | (0)    | (0)    | (0)    | (0)    | (0)    | -      | -      | (0)    |
| Asset impairment                | -      | -      | -      | 14     | 3 14   | -      | -      | -      | -      | -      |
| Other Non-Cash Items            | -      | -      | -      | -      | -      | 2      | (2)    | (1)    | 0      | (1)    |
| Income Statement Changes        | 59     | 58     | 53     | 77     | 247    | 38     | 62     | 47     | 73     | 221    |
| Net Working Capital Changes     | 159    | 28     | 34     | (58)   | 163    | 46     | (77)   | (9)    | 65     | 25     |
| CFOA                            | (189)  | 10     | 53     | 153    | 28     | (9)    | 153    | 77     | 19     | 240    |
| Daniel alors and an in an aut   | (4-)   | (0.0)  | (4.0)  | (4.0)  | (4.00) | (4.0)  | (4.6)  | (40)   | (07)   | (0.4)  |
| Property, plant and equipment   | (45)   | (26)   | (16)   | (18)   | (106)  | (12)   | (12)   | (13)   | (27)   | (64)   |
| CFIA                            | (45)   | (26)   | (16)   | (18)   | (106)  | (12)   | (12)   | (13)   | (27)   | (64)   |
| Loan Repayments                 | (4)    | (5)    | (5)    | (5)    | (21)   | (5)    | (5)    | (5)    | (5)    | (22)   |
| CFFA                            | (4)    | (5)    | (5)    | (5)    | (21)   | (5)    | (5)    | (5)    | (5)    | (22)   |
|                                 |        |        |        |        |        |        |        |        |        |        |
| Total Cash Generated            | (238)  | (21)   | 32     | 130    | (99)   | (26)   | 136    | 59     | (14)   | 154    |
| Danimaina Cook Dolomos          | 050    | 000    | F00    | 620    | 050    | 750    | 700    | 000    | 000    | 750    |
| Beginning Cash Balance          | 858    | 620    | 598    | 630    | 858    | 759    | 733    | 869    | 928    | 759    |
| Ending Cash Balance             | 620    | 598    | 630    | 759    | 759    | 733    | 869    | 928    | 914    | 914    |